

# Memorandum

**TO :** Bryant VanBrakle, Secretary

**DATE:** January 16, 2004

**FROM :** <sup>SN</sup> Steven Najarian, Counsel to Commissioner Joseph E. Brennan

**SUBJECT :** E-Mail from Representative of C. H. Robinson Worldwide

Commissioner Brennan received the attached e-mail message today from Joseph J. Mulvehill of C. H. Robinson Worldwide.

Please include this message in the docket of P9-03, Petition of C.H. Robinson Worldwide, Inc. for Exemption Pursuant to Section 16 of the Shipping Act of 1984 to Permit Negotiation, Entry, and Performance of Confidential Service Contracts.

RECEIVED  
04 JAN 16 PM 4:33  
OFFICE OF THE SECRETARY  
FEDERAL MARITIME COMMISSION

**JOSEPHBRENNAN**

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**From:** "Joe Mulvehill" <JOE.MULVEHILL@chrobinson.com>  
**To:** <josephb@fmc.gov>  
**Date:** 1/16/2004 10:43 AM

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Commissioner Brennan:

I would like to thank you again for the opportunity yesterday to present our company C.H. Robinson Worldwide. I hope you now have a clearer understanding of who we are not only as a company but hopefully as individuals as well.

As a recap we are asking for the ability to enter into confidential contracts with our customers. As we explained in our meeting the commercial world is rapidly changing relative to our customers requirements and global supply chain management. As we develop these complex solutions ocean transportation is the only mode where we can not provide true confidentiality for our customers.

Again, thank you for the opportunity to present our case.

Sincerely,

Joseph J. Mulvehill  
Vice President International  
C.H. Robinson Worldwide

P.S. Go Irish!!!!

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CH Robinson Worldwide, 8100 Mitchell Road, Eden  
Prairie, MN, USA

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